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*e*Plus inc. Investor Presentation

November 2010

Statements in this presentation, which are not historical facts, may be deemed to be "forward-looking statements." Actual and anticipated future results may vary due to certain risks and uncertainties, including, without limitation; possible adverse effects resulting from the recent financial crisis in the credit markets and general slowdown of the U.S. economy such as our current and potential customers delaying or reducing technology purchases, increasing credit risk associated with our customers and vendors, reduction of vendor incentive programs, the possibility of additional goodwill impairment charges, and restrictions on our access to capital necessary to fund our operations; the existence of demand for, and acceptance of, our products and services; our ability to adapt to changes in the IT industry and/or rapid change in product standards; our ability to hire and retain sufficient personnel; our ability to protect our intellectual property; our ability to raise capital and obtain non-recourse financing for our transactions; our ability to realize our investment in leased equipment; our ability to reserve adequately for credit losses; fluctuations in our operating results; and other risks or uncertainties detailed in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2010 and other periodic filings with the Securities and Exchange Commission and available at the SEC's website at <http://www.sec.gov>.

We wish to caution you that these factors could affect our financial performance and could cause actual results for future periods to differ materially from any opinions or statements expressed with respect to future periods in any current statements. All information set forth in this presentation is current as of the date of this presentation and ePlus undertakes no duty or obligation to update this information.

ePlus provides technology solutions and IT products, specializing in advanced technology engineering services, leasing, and proprietary software, to automate the supply chain including spend analytics, procurement and asset management.

- + For the TTM ending 9/30/2010:
 - + Revenues were \$783 million, up 22% compared to TTM ending 9/30/2009
 - + Non-GAAP earnings were \$2.47 per diluted share¹, up 69% compared to TTM ending 9/30/2009
- + Strong Balance Sheet
- + 660 employees (as of 9/30/2010)
- + 25 offices nationwide
- + Diversification: 3 interrelated solution sets--technology, financing, & software
- + Certified by world's technology leaders

¹ Excludes a pre-tax goodwill impairment charge of \$4.0 million, see appendix.

ePlus' customer value proposition

Our goal is to be our customer's preferred partner for technology solutions, services, and financing in the most cost effective manner

- + Maintain strong balance sheet
- + Drive organic growth:
 - + Capture more spend within existing customer base
 - New technology solutions
 - Add-on sales and services
 - + Profitably expand market share
 - TeleSales for new customers
 - Hire sales professionals
- + Explore accretive acquisitions
 - Tuck-under within present market areas
 - New territories/technologies
- + Continue to expand professional services for advanced technologies
- + Improve operating leverage with increased productivity/better systems
- + Expand OneSource[®] as our customer's preferred web portal for IT searching, procurement, and supply chain management

Business Overview



- + We deliver world-class IT products from top manufacturers, professional services, flexible lease financing and proprietary software
- + Serve diversified customer base of over 1,500 commercial, federal, and state/local governments and educational institutions (“SLED”) customers
- + National direct sales and national engineering teams supported by inside sales and telesales personnel:
 - 268 sales and marketing associates
 - 152 technical support associates
- + Certified with world’s technology leaders:



- HP Preferred Elite Partner (National)**
 - + Highest Level of Authorization
- Cisco Gold DVAR (National)**
 - + Master Unified Communications and Security Specialized; multiple ATPs
- VMware National Premier Partner**
 - + Highest Level of Authorization
- Microsoft Gold Partner (National)**
 - + National Systems Integrator
- IBM Premier Business Partner**
 - + IBM Exact Program
- NetApp Star Partner**
 - + Certified Engineers, Architects and Executives
- Oracle Gold Partner**
 - + Sun SPA Executive Partner (National)

+ **Our Focus on the Customer**

- Our customer-centric, project management approach ensures customer satisfaction

+ **Our Proprietary software & business methods reduce costs**

- Our Web Portal, OneSourceIT, Helps Streamline and Optimize Supply Chain for Our Clients

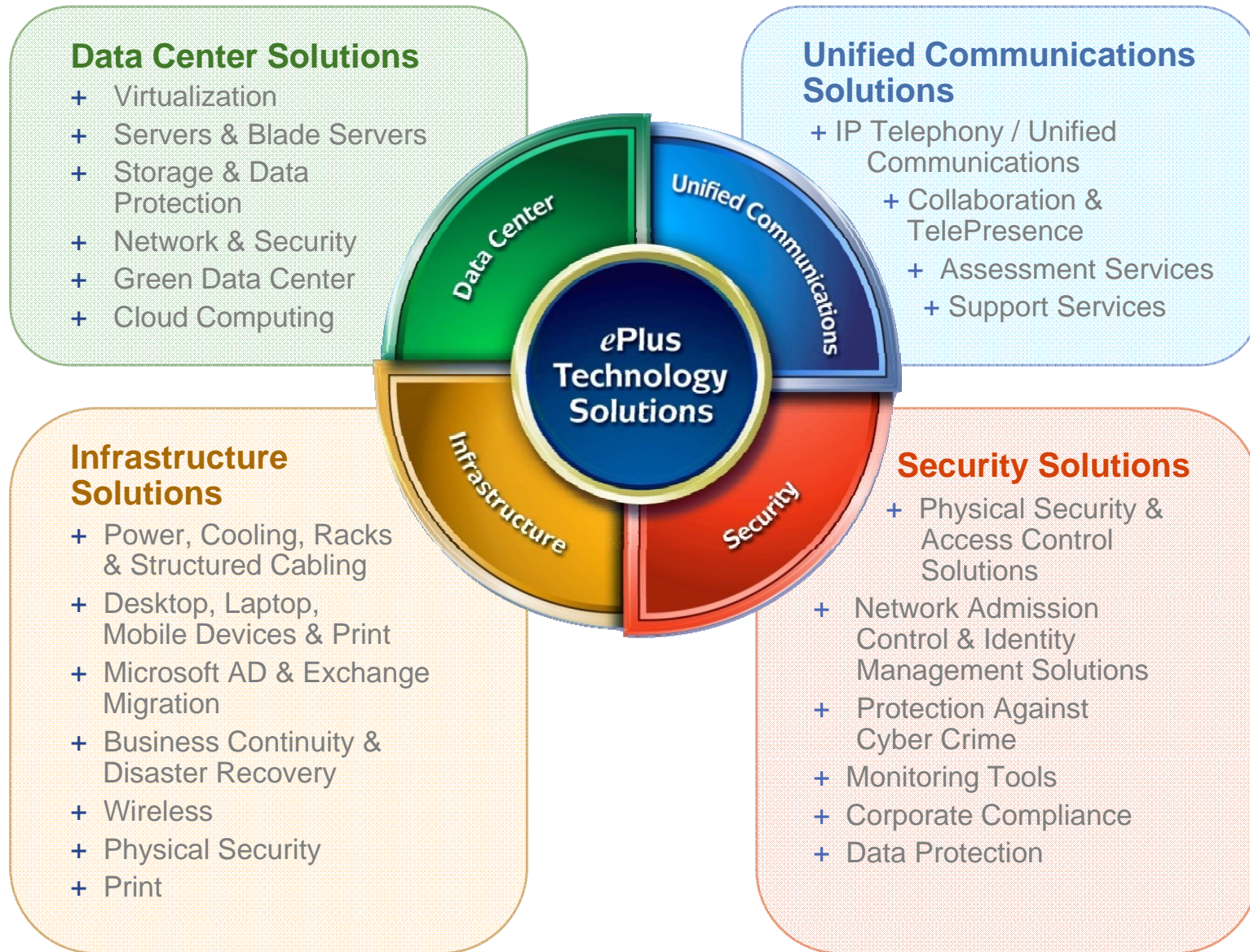
+ **Our Team**

- Industry leading engineers, account managers and inside sales to support our clients

+ **Our Complete Solution Set**

- Technology, financing, and sourcing

Technology Solutions – Four Quadrants of Focus



IT Procurement

- + Expertise in high-transaction volume
- + Rapid response to customer requests, configurations, and quotes
- + Expert analysis of customer requirements
- + Wide breadth of offerings
- + Expedited shipping
- + Contract management
- + Staging, deployment, and project execution services



Leasing and Financing Solutions

- + Equipment leasing
- + Software leasing
- + Total project finance
- + Technology refresh programs
- + Asset tracking and lifecycle automation / management approach
- + Flexible structures customized to meet your needs
- + Commercial, state and local, education, healthcare, and federal markets

eCommerce Solutions

OneSource IT

- + Online ordering and order tracking
- + Extensive ePlus catalog (500,000+ products)
- + Real-time price and availability
- + Contract compliance
- + Comprehensive reporting

OneSource IT+

- + Source IT from ePlus catalog or catalogs from any supplier
- + IT portal to centralize IT spend
- + Single ordering process
- + Back office integration
- + Analysis of your IT spend

Diversified Customer Base



- + More than 1,500 customers in a variety of industries and geographies
 - No single customer represents more than 5% of revenue
 - Public sector
- + Majority of commercial customers are middle market in size
- + Significant opportunity to expand current client base
 - 50,000 potential commercial customers with annual revenues between \$25 million and \$2.5 billion
- + Actively seeking new accounts
 - Direct field sales
 - TeleSales effort
 - Electronic commerce (OneSource[®])
 - Targeted direct marketing



With locations all across the country, ePlus has a strong local presence and national exposure

- + 20+ office locations with regional centers in: CA, MA, MD, NC, NY, NJ, PA, TX, VA

Multiple Sources of Revenue and Earnings



+ Technology Segment

Sales

- In FY10, sales of Cisco products generated 37% of revenue; sales of HP products generated 18% of revenue
- Other major manufacturers: VMware, NetApp, Sun, Microsoft, EMC, IBM, etc.
- Tiered mfg. incentive programs and rebates
- Category Diversity
- Customer/Geographical Diversity

Services

- UC, Data Center, Security Solutions, Storage Services

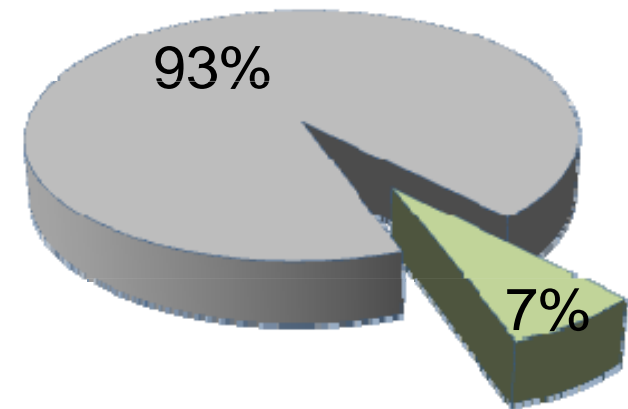
ePlus Software

- Procurement, lifecycle asset management services, document management

+ Financing Segment

- IT & medical equipment
- Commercial, federal, state, local, and education

FYE10 Segment Revenues



Technology

Financing

Segment PreTax Earnings

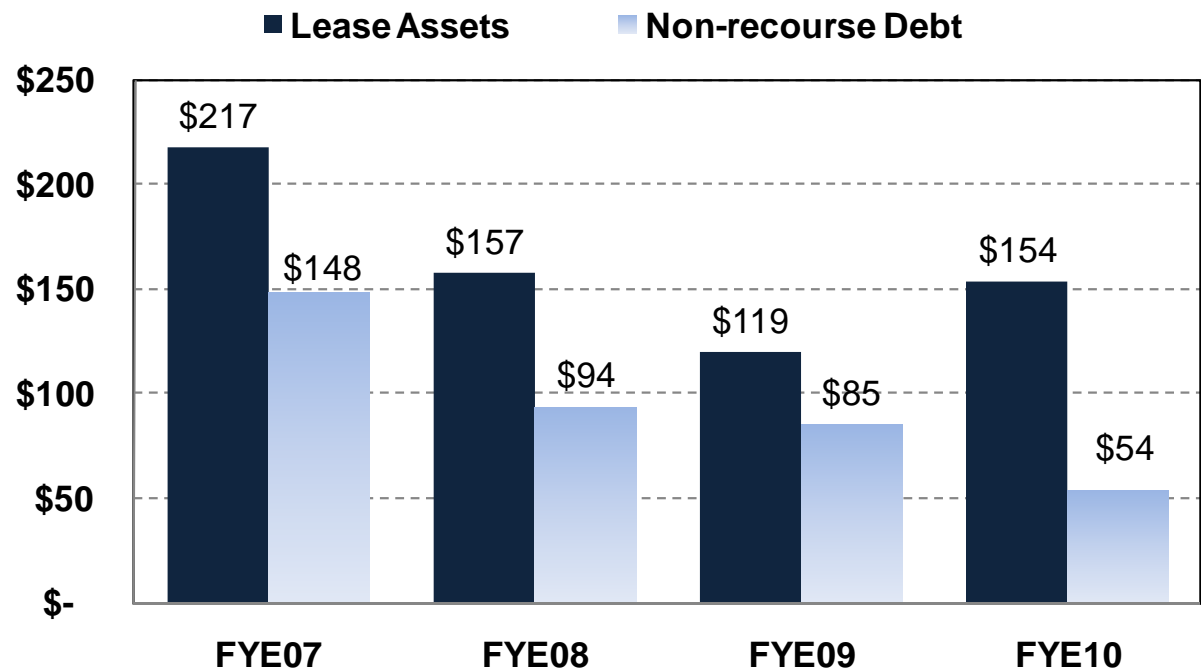
(\$ millions)



- + Use balance sheet to provide financing to credit worthy customers
- + Maintain credit quality and risk profile
- + Increase focus on federal government & public sector
- + Focus on *ePlus* Technology customers to increase leasing volume and technology sales
- + Hire more sales professionals

Financing Segment

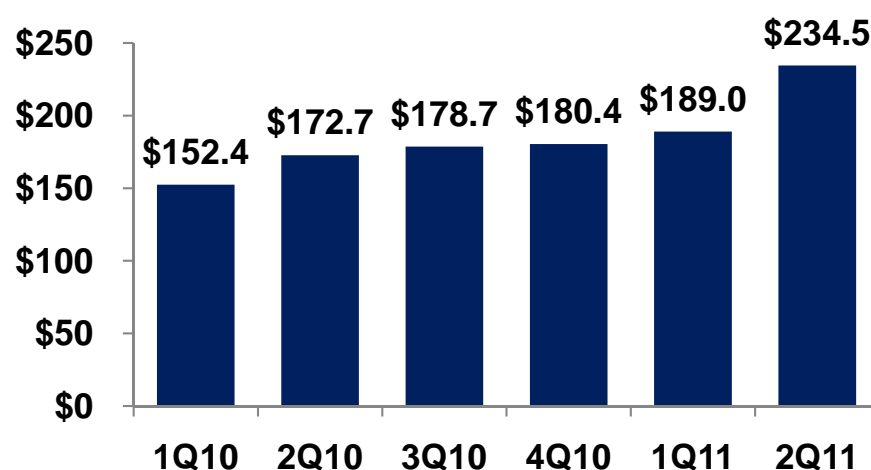
(\$ in millions)



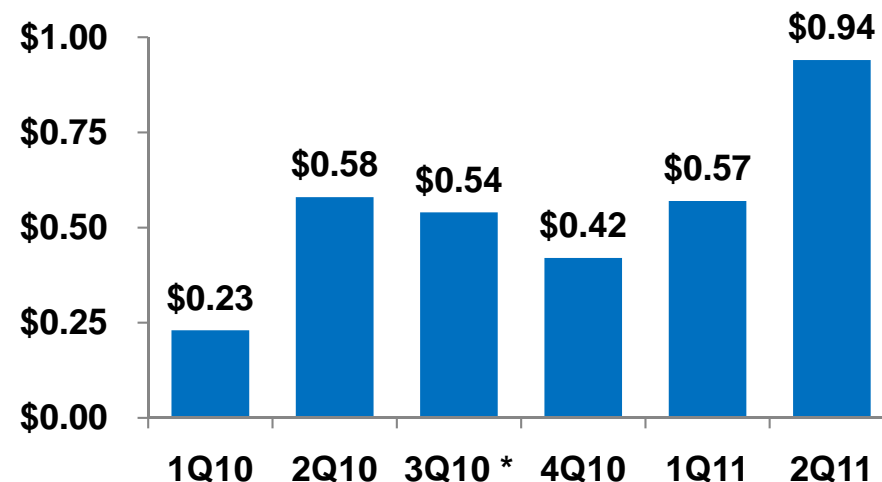
Continued Strong Momentum:

- + Revenues totaled \$235.4 million, up 35.8% year-over-year
- + Sales of product & services totaled \$221.9 million, up 41.1% year-over-year
- + Gross margins on products & services totaled 14.5%, down slightly compared to 14.6% in 2Q10
- + Net earnings totaled \$7.9 million, or \$0.94 per diluted share, compared to \$5.0 million, or \$0.58 per diluted share, in 2Q10, an increase of 58.3%

Revenue (\$ millions)



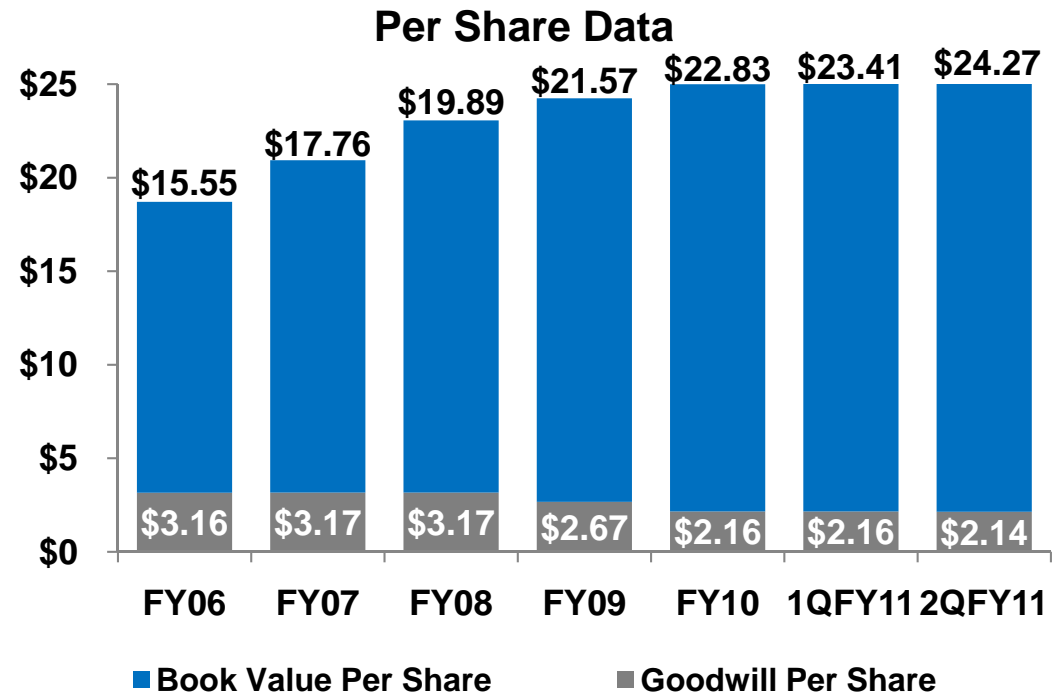
Diluted Earnings Per Share



* 3Q10 results exclude a \$4.0 million goodwill impairment charge, see appendix.

Solid Financial Position

- + Cash and Cash Equivalents:
\$68.3 million
- + Shareholders' Equity:
\$199.6 million
- + Book Value:
\$24.27 per share
- + Book Value less Goodwill:
\$22.13 per share
- + Debt:
\$41.3 million (non-recourse)




Priorities for Use of Cash

- 1) Retain some cash to maintain strong balance sheet
- 2) Invest in high credit quality leases
- 3) Strategic & prudent acquisitions
- 4) Share repurchases

- + Large addressable market
 - *\$958 billion market for IT products and services spending in U.S.¹*
 - *Highly fragmented: 50,000 potential middle market to larger companies with annual revenues between \$25 million and \$2.5 billion*
- + Diversified customer base: commercial, federal, and state/local governments and educational institutions (“SLED”)
- + Differentiated business model serving entire IT lifecycle & process
- + Key industry partnerships (HP, Cisco, Microsoft, IBM, VMware, EMC, NetApp)
- + Deep expertise in key technologies
- + History of strong organic growth and successful acquisitions
- + Solid balance sheet with significant tangible net worth
- + National presence via direct sales force, supported by inside sales and telesales
- + Included in Russell 2000[®] Index and Russell 3000[®] Index

¹ Source: Gartner Research, *Gartner Perspective: IT Spending 2010*.



Kley Parkhurst, SVP
ePlus inc.

(703) 984-8150

investors@eplus.com

ePlus inc.

13595 Dulles Technology Drive

Herndon, VA 20171-3413

(703) 984-8400

www.eplus.com

Appendix: Non-GAAP Financial Results



RECONCILIATION OF NON-GAAP INFORMATION

(in thousands, except per share amount)

	3 Months Ended 12/31/2009	Year Ended March 31, 2010	Year Ended March 31, 2009
GAAP earnings before provision for income taxes as reported	\$4,024	\$ 21,082	\$ 22,048
Plus: Impairment of goodwill	4,029	4,029	4,644
Non-GAAP Earnings before provision for income taxes	8,053	25,111	26,692
Non-GAAP Provision for income taxes [1]	3,414	9,931	11,161
Non-GAAP proforma net earnings	\$4,639	\$ 15,180	\$ 15,531
GAAP net earnings per common share -diluted	\$0.27	\$ 1.50	\$ 1.52
Non-GAAP proforma net earnings per common share-diluted	\$0.54	\$ 1.79	\$ 1.84
WEIGHTED AVERAGE SHARES OUTSTANDING - BASIC	8,388,795	8,267,374	8,219,318
WEIGHTED AVERAGE SHARES OUTSTANDING - DILUTED	8,554,247	8,469,226	8,453,333

[1] Non-GAAP tax rate is calculated at the same tax rate as GAAP earnings

Effective income tax rate	42.4%	39.6%	41.8%
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Use of Non-GAAP Financial Information

In this presentation, ePlus discloses non-GAAP measures of net income and earnings per share showing the effect of the goodwill impairment charge. A "non-GAAP financial measure" is a numerical measure of a company's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows of the company; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. ePlus uses the financial measures that are included in this presentation in its internal evaluation and management of its business. Management believes that these measures and the information they provide are useful to investors because they permit investors to view the Company's performance using the same tools that ePlus uses and to better evaluate the Company's ongoing business performance. These measures should not be considered an alternative to measurements required by accounting principles generally accepted in the United States (GAAP), such as net income and earnings per share. These non-GAAP measures are unlikely to be comparable to non-GAAP information provided by other companies. In accordance with SEC regulations, reconciliation of the ePlus GAAP information to the pro forma information is provided in the table above. We will also make this presentation available on the investor relations page of our web site at www.eplus.com.