

INSIGHTS

FROM THE 2025 EPLUS AI READINESS SURVEY

As organizations embark on their AI journeys, they are continually confronted with increasing complexities and adoption challenges. The ePlus AI Readiness survey reveals the current landscape of AI adoption and highlights the common hurdles faced by leaders across various sectors.

FROM AI CURIOUS TO AI MATURE

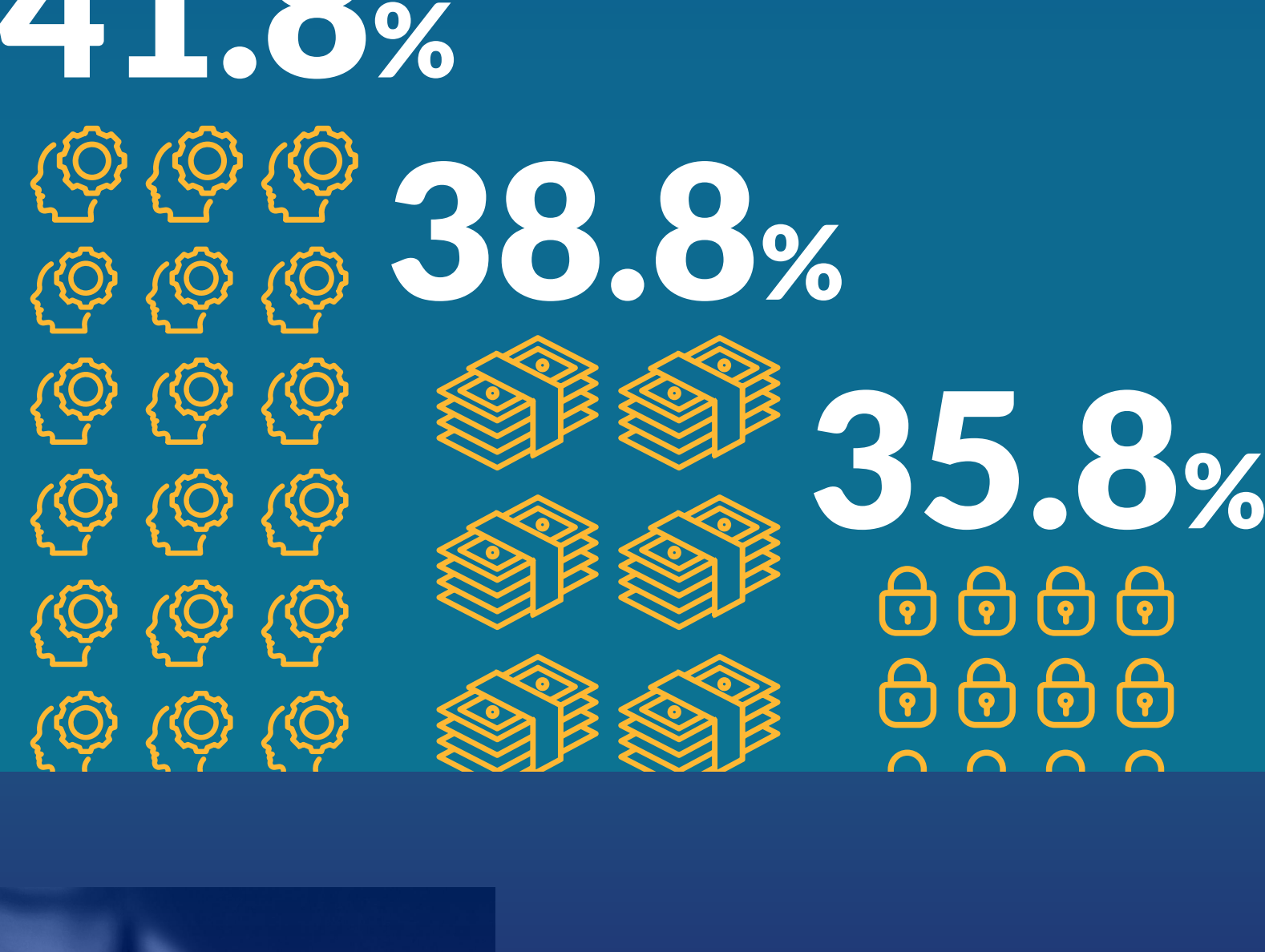
While the focus on AI remains at an all-time high, a significant portion of respondents report to be in the early stages of their AI journey.



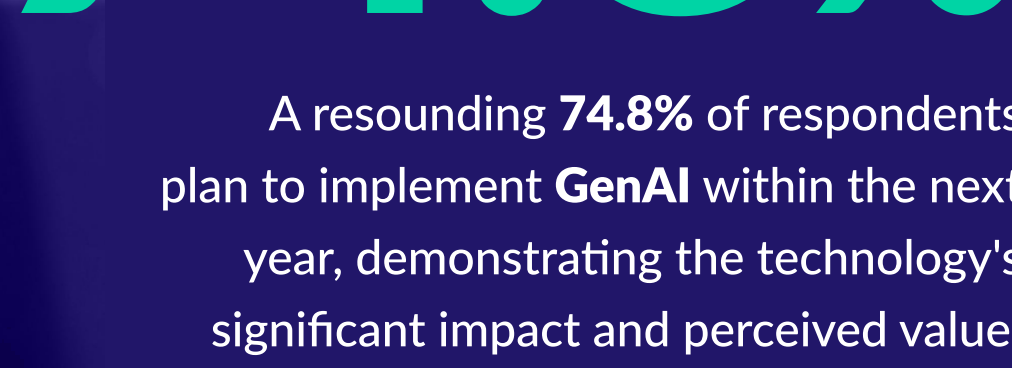
4.9% of respondents have not started on their AI journey.

NAVIGATING ADOPTION ROADBLOCKS

IT leaders face increasing challenges, with skills gaps (41.8%), cost (38.8%), and security (35.8%) coming out on top.



GEN AI: A NEW FRONTIER OF OPPORTUNITY AND CHALLENGES



A resounding 74.8% of respondents plan to implement GenAI within the next year, demonstrating the technology's significant impact and perceived value.



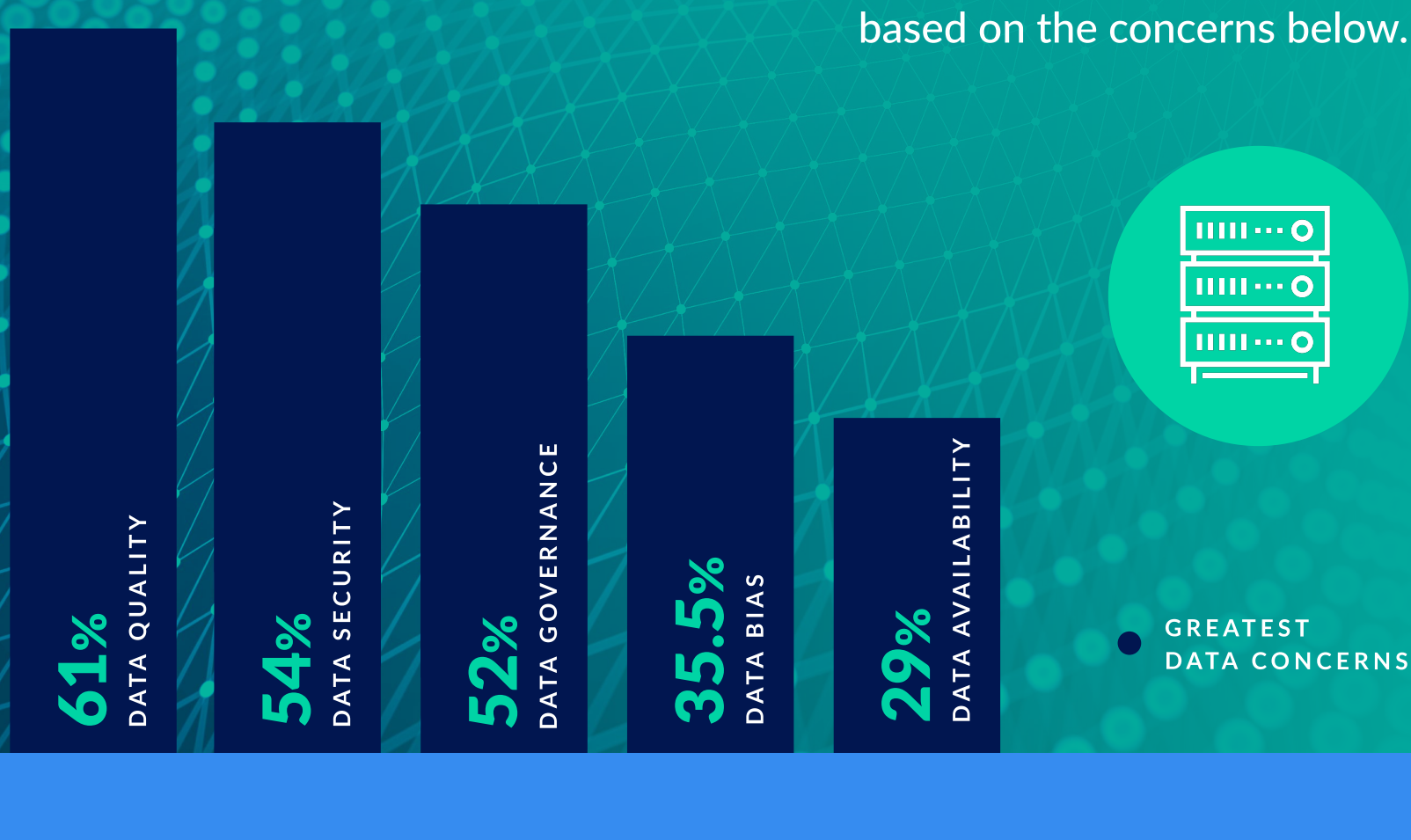
REGULATION CONCERNS REMAIN TOP OF MIND



of respondents are only somewhat to moderately confident in their organization's ability to regulate access to and governance of GenAI applications.

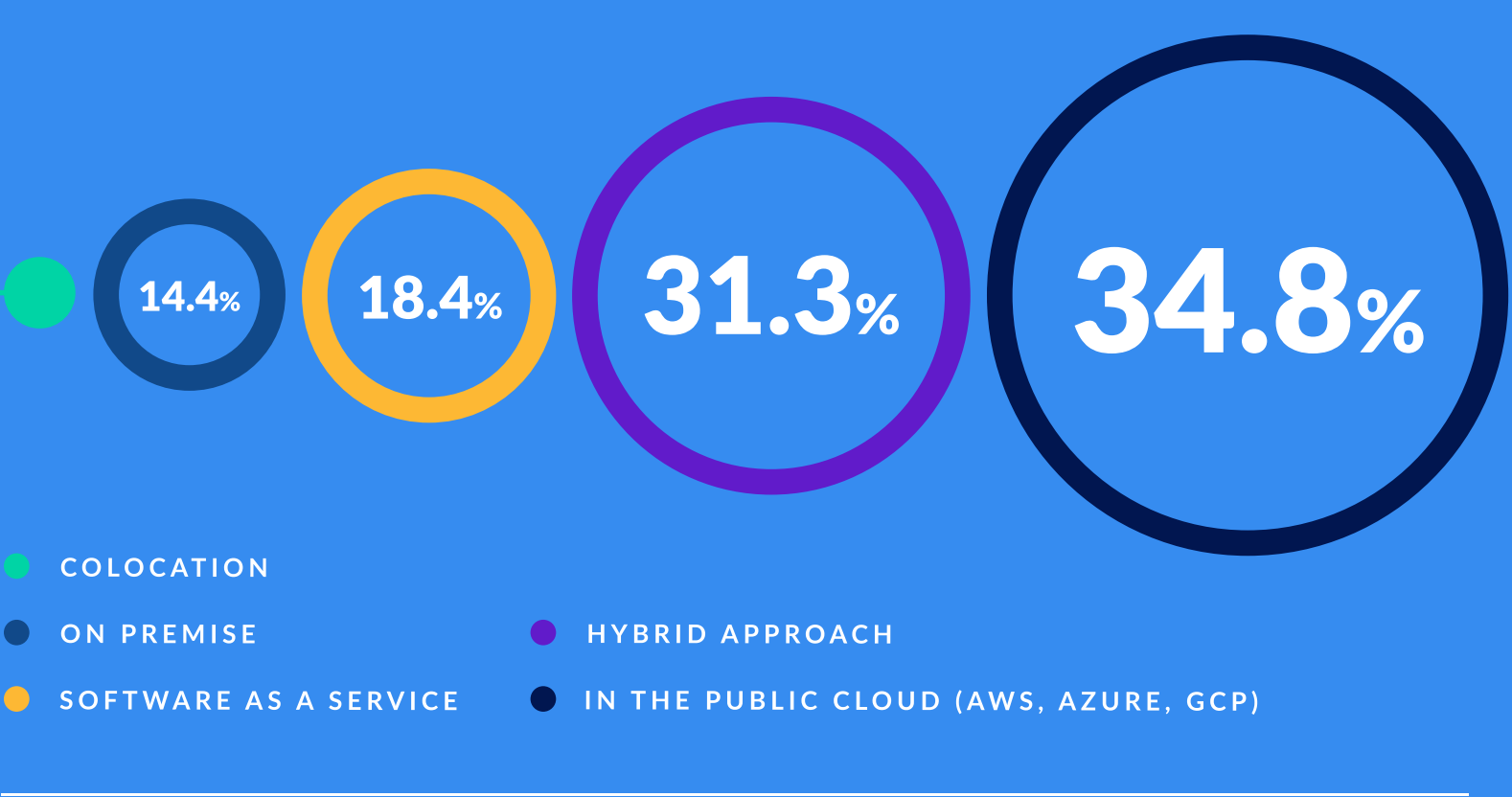
GOVERNANCE AND DATA MANAGEMENT TAKE CENTER STAGE

When it comes to data, respondents revealed that AI deployments require a new level of governance and controls based on the concerns below.



ESTABLISHING THE RIGHT ENVIRONMENT

Understanding platform options is crucial for efficient AI deployments, as respondents indicated where they intend to deploy their AI workloads.



KEY TAKEAWAYS

The ePlus AI Readiness survey uncovered that most organizations are in the early stages of their AI journey and face obstacles related to skill gaps, cost, and security when it comes to bringing their AI visions to life. While the vast majority plan to implement GenAI in the next 12 months, most have concerns about data regulation and governance—with overall data quality, security, bias, and availability being top of mind.

The findings support that organizations' AI ambitions often outpace their AI readiness, highlighting the importance of identifying the most impactful AI use cases, measuring AI preparedness, and adopting and optimizing the most appropriate platforms for deployment. Organizations must leverage solutions that support scalable processing power, data storage, and security, which will allow them to unlock the full potential of AI and drive meaningful business outcomes.