Where Technology Means More®

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AI Ignite

Navigating the AI Journey from Curiosity to Maturity with ePlus

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Where are **you** in your AI journey?

ePlus' ***AI Ignite*** go-to-market strategy is designed to guide you on the journey from AI Curious to AI Mature.

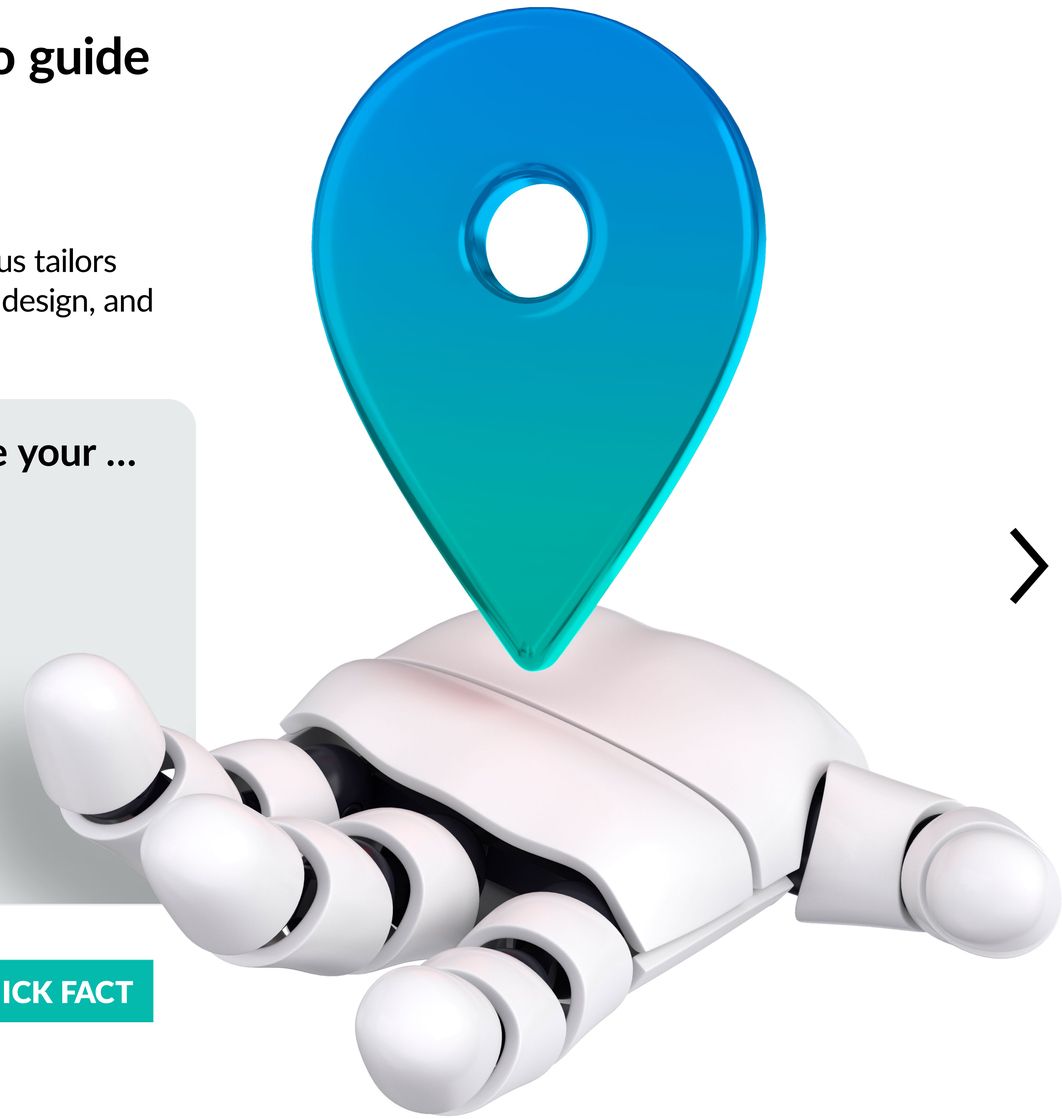
But it's not just about technology. It's about people, processes, and governance.

Rather than trying to shoehorn your business into a one-size-fits-all AI package, ePlus tailors comprehensive workshops and services to your unique needs to help you envision, design, and implement a bespoke AI solution.

Through ***AI Ignite***, ePlus helps you evaluate, define, and prepare your ...

- Use Cases
- Technical Skills
- Data Governance
- Organizational Readiness
- Infrastructure

LEARN MORE ABOUT AI IGNITE →



QUICK FACT

ePlus has more than 1,850 associates focused on customer success in the United States, UK, Europe, and Asia-Pacific. LEARN MORE →

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Where are **you** in your AI journey?

AI-Curious

You've heard about generative AI systems like ChatGPT and Microsoft Copilot, machine learning, large language models, and image processing, and you wonder if these can really result in a meaningful ROI for your business.

What will it take to succeed? How do you even begin?

ePlus will guide you in gathering all interested stakeholders to brainstorm use cases addressing productivity; AIOps; and applications specific to your industry, your organization, and your goals.

Learn more about our assessment capabilities →

AI-Ready

You've defined clear use cases with specific business outcomes and metrics.

You've identified your data and established data governance.

You've assessed the performance, scalability, and security of your infrastructure.

You've designated a team focused on AI application development, implementation, and maintenance.

You've secured C-level buy-in and budgetary approval.

What's next? ePlus will now help you assemble all of these components to deliver a successful AI proof-of-concept aligned with your use cases and goals.

AI-Mature

Your AI proof-of-concept is running, and you're now ready to scale it across your enterprise.

- How will an expanding AI implementation impact your organization?
- How do you optimize it?
- What additional costs are you going to encounter?
- What changes do you need to make to your infrastructure?
- How can you stay compliant with the ever-changing landscape of data privacy regulations?
- What additional applications should you consider?

ePlus will help you refine your road map and build a clear AI strategy that aligns with your goals, outcomes, and expectations.

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Get ready to Embark on the AI Journey with ePlus

Join **Peter Moser**, Sr. Distinguished Technologist at HPE, **Justin Mescher**, VP of Strategy, Cloud & Data Center, and **Sudheesh Subhashithan**, VP of Innovation & Emerging Technology at ePlus to uncover the potential of AI in driving business innovation and efficiency.

This panel delves into the transformative world of AI, exploring how companies are navigating their way from AI curiosity to AI maturity. From the initial challenges of integration to achieving scalable, impactful outcomes, discover the strategies that are reshaping how businesses leverage AI across various sectors. Whether you're just starting out or looking to optimize your existing AI operations, this discussion will provide valuable insights into making AI work effectively within your organization.

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Avoiding Obstacles Along The Way

Scaling from a minimally viable solution to multiple sites across your enterprise presents challenges. Dealing with the nuances of these challenges before they become obstacles in your AI journey requires a high degree of experience and insight, like the kind you'll find in ***AI Ignite*** from ePlus.

Cost Considerations

Unexpected costs are one of the greatest challenges of successful AI implementations. Whether you host your AI on premise or in the cloud, you'll have to contend with infrastructure costs, as well as the need for increased security and specialized personnel.

How can you drive down those costs while improving services to your organization? Partnering with HPE and Intel, ePlus offers cost-effective scalable processing performance, data management, and security.

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HPE GreenLake for File Storage reduces risk with 99.9999% availability.

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Ethical Concerns

To function effectively, AI needs data.

- What's the source of the data?
- Who has access to it?
- How will you use it?
- Does it include customer's personally identifiable information?
- How will you comply with evolving – and potentially conflicting – international regulations?

ePlus has the expertise and experience to help you manage data governance, data security, and data privacy.

Operational Hurdles

While AIOps – applying artificial intelligence to automate and streamline IT management and operations – can lighten the load, maintaining and scaling your AI systems will still present challenges.

- Staffing and training AI specialists
- Troubleshooting AI models
- Cleaning and annotating data
- Training machine learning models
- Resolving conflicts between models

ePlus works closely with your in-house staff to understand your unique requirements and deliver customized white-glove support services including monitoring, updates, and troubleshooting.

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Partnerships Make The Difference

ePlus builds on its more than 30 years of success by forging strategic partnerships with industry leaders like HPE and Intel to deliver cutting-edge solutions and services.

Leveraging this collaborative expertise in its ***AI Ignite*** strategy, ePlus guides customers along the AI journey from being merely curious to achieving full-scale AI maturity.

Through this partnership, customers receive best-in-class service to define their AI objectives, address operational challenges, and drive meaningful business outcomes.

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Intel leads the way in AI with more than 300 AI-accelerated ISV features throughout 2024.

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Working closely with partners like ePlus, HPE supports the entire AI life cycle with an open architecture that includes storage, compute, software, and services. This in turn allows ePlus to accelerate their as-a-service business outcomes and solution development for their customers.

Through HPE GreenLake, their open and secure edge-to-cloud platform, HPE delivers a full stack data-first solution that drives AI at enterprise-scale and speeds time to value.

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From CPUs with Intel® Accelerator Engines, hardware-based security, and exceptional cost and energy efficiency, to a full suite of open standards-based software tools optimized for Intel processors, Intel delivers enhanced performance for AI training and inference. This is why HPE solutions rely on the latest Intel® Xeon® Scalable processors for hardware-enabled AI acceleration, and Intel® Optane™ technology for accurate provisioning and metering of cloud services.

Partnering with solution providers like ePlus, Intel speeds time to market, increases security, and reduces costs.

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Before You Invest, Plan

You have ideas about AI, but do you have an AI strategy?

Contact ePlus today to navigate the complexities of AI implementation from inception to success.

Let’s ignite your AI journey together.

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