

MANAGED SERVICES

The Fuel for Innovation



Driving Better Outcomes

The rate of technological change is staggering. For companies to remain competitive, IT leaders need to expand their focus from data center ROI, cost savings, and performance to driving innovation through an elevated customer experience and enhanced employee engagement.

Connect the Dots

Imagine the possibilities if you could move away from your **current state**...

- Managing a complex technology landscape and seeking ways for IT to better serve your business
- Handling workloads in public and private clouds
- Having limited visibility and control over the critical technologies that run your business
- Responding to cyclical business demands
- Managing multiple service providers, with multiple contracts and terms

To achieve the **future state** your business needs:

Improve the efficiency, reliability, and security of IT operations	Optimize application performance in a hybrid cloud environment	Monitor, map, and manage a comprehensive range of technologies	Align IT to business objectives with flexible As-a-Service and subscription models	Consolidate service providers to reduce complexity and speed time to market
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Managed Services – The Catalyst for Change

Managed Services allow you to outsource the day-to-day operations of your IT infrastructure, shifting your focus from keeping the lights on to driving your business forward through:

- Superior IT Solutions:** Leverage large-scale adoption of cloud computing and As-a-Service models that deliver speed and agility
- IT Service Excellence:** Move from managing IT to managing the broader ecosystem—coordinating OEM solutions and end user support
- Clear Business Outcomes:** Make informed decisions with better accountability for optimized spend, increased efficiency, and quicker time to market
- Seamless Technology Experience:** Incorporate all services into one operationalized lifecycle model (one partner, a single contract, and one point of contact)



Why ePlus for Managed Services?

So if Managed Services is the fuel for innovation, why rely on ePlus for this critical function? Our answer is three-fold: a unique combination of people, process, and tools to bring you greater visibility and intelligence to guide business decisions.

<p>PEOPLE</p> <p>24x7x365 Support ----- Dedicated Engineers ----- Certified Bench of Experts</p>	<p>PROCESS</p> <p>ITIL Framework ----- Independently Certified & Audited ----- SOC I, II HIPAA</p>	<p>TOOLS</p> <p>Industry-Leading Ticketing & Monitoring Tools ----- Executive Dashboard ----- eBonding for a Unified Experience</p>
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It's All About the Customer Experience—Meaning Yours!

ePlus is obsessed with providing an exceptional customer experience. We maintain open lines of communication and dedicated support to ensure you maximize the value of your services engagement with us.

Service Business Reviews provide a collaborative opportunity to evaluate the quality of service delivery and discuss ePlus-provided recommendations for optimization

Dedicated Customer Success Managers provide personalized support to tailor your customer experience, maximize the impact for your organization, and identify opportunities for innovation and growth

Flexible service models allow you to choose options that best fit your specific environment and business requirements

Ongoing customer feedback creates a mechanism for continuous improvement of dashboard, deliverables, and offerings

Move from Device Management to Business Level Insight

We proactively monitor, map, and manage a broad range of technologies— on-premise and in the cloud—so you can achieve faster problem resolution, better risk management, and improved operational efficiency.

From **customized** service levels...

MONITOR Proactive 24x7x365 monitoring to identify and notify about performance and availability issues	MANAGE EXPONOR offering the MONITOR option to isolate and remediate incidents plus move, add, and change levels of service	MAXIMIZE Build and MANAGE the MONITOR and MANAGE levels with strategic oversight as well as enhanced tools and services for optimized network management	ENHANCED MAINTENANCE SUPPORT Manufacturer-certified, customer-initiated single call support with analytics and increased visibility
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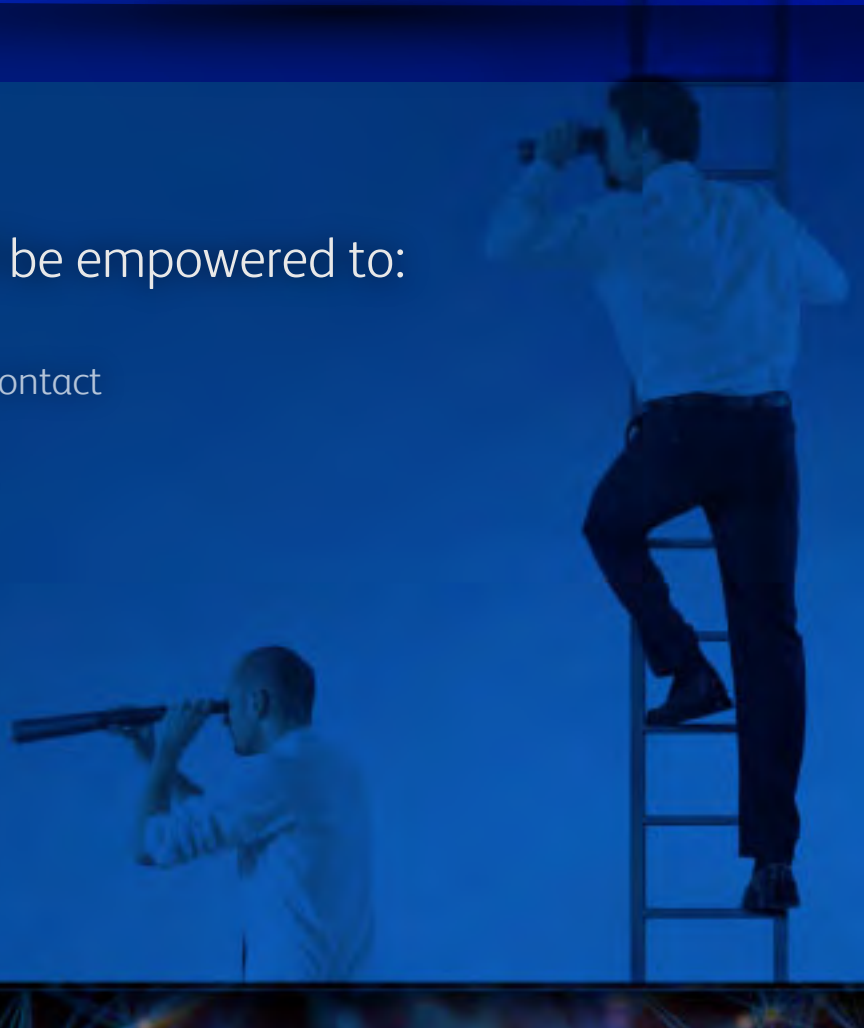
To a wide portfolio of offerings...

- SERVICE DESK**
ITIL-compliant framework and a central point of contact to troubleshoot, triage, and resolve IT service issues with efficacy and speed
- CLOUD HOSTED SERVICES**
Customized suite of consumption-based services including Cloud Managed Backup, Cloud Disaster Recovery, and Cloud Hosted Infrastructure
- MANAGED SECURITY SERVICES**
SOC as a Service, Log Monitoring and Management, Security Device and Vulnerability Management, Managed SIEM, and Managed Detection and Response
- MANAGED POWER PROTECTION**
Keep uninterruptible power supply (UPS) and other critical systems running for maximum uptime with proactive fleet management
- MANAGED UNIFIED COMMUNICATIONS AND COLLABORATION**
Improve productivity, accelerate adoption, enhance employee experience, and gain a competitive advantage

Gain the Future State You Seek—Today

With ePlus Managed Services fueling your innovation, you'll be empowered to:

- + Realize a seamless technology experience with a single contract and point of contact
- + Embrace flexible As-a-Service and cloud models that deliver speed and agility
- + Make informed decisions with better accountability for optimized spend, increased efficiency, and quicker time to market
- + Move from managing IT to managing performance-based outcomes
- + Maintain a clear focus on business impact



Ready to utilize ePlus Managed Services to fuel *your* IT innovation?

LET'S GET STARTED.