The Path to Better IT Lifecycle Management

Accurately managing IT assets is time-consuming, challenging, and expensive, especially for enterprises with thousands of devices.

Many companies use simple spreadsheets to manage their inventory and quite often don’t keep them up to date. It is usually during a compelling event, like a maintenance renewal or a device failure requiring an RMA, that the document is ever even used. This puts companies in a position of business risk and financial overspending.

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The Solution: ePlus Asset Management Service

ePlus Asset Management Service (AMS) is a unique combination of people, process, and best-in-class tools enabling you to establish and maintain an accurate view of your IT inventory for both hardware and software. The service provides the strategic guidance to maximize your ROI, mitigate risk, and make better informed decisions about your business.

Customer Cost Optimization Manager

All ePlus AMS customers are assigned a dedicated Customer Cost Optimization Manager (CCOM). Your CCOM is an IT Asset Management Professional certified by IAITAM, the leading authority on IT Asset Management. The CCOM and his data, are accurate and maintained—providing constant vigilance into your IT infrastructure.

Outcomes You Can Expect

ePlus actively understands the dynamic nature of our customers’ environments. ePlus Asset Management Service helps to ensure data integrity across your entire IT environment.

- **Optimizing OPEX expenses**
- **Improving IT compliance**
- **Maximizing your ROI**

Put your organization on the path to better IT Lifecycle Management with ePlus Asset Managed Service.

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### Impacts of incorrect entitlements and subscriptions:

<table>
<thead>
<tr>
<th>$5,600</th>
<th>23%</th>
<th>25%</th>
</tr>
</thead>
<tbody>
<tr>
<td>PER MINUTE AVERAGE COST OF IT DOWNTIME1</td>
<td>OF PURCHASED SOFTWARE IS NEVER DEPLOYED/USED2</td>
<td>INCREASE IN COSTS FROM SOFTWARE LICENSING COMPLEXITY3</td>
</tr>
</tbody>
</table>

### The Power of the Dashboard

A key element of ePlus Asset Management Service is the interactive and intelligent dashboard that provides actionable insights across your entire IT environment.

- Asset Visibility: OEM, serial #, location, host name, contract
- Asset Lifecycle: End-of-life and end-of-support
- Contract Insights: Devices and dates of renewals
- Dynamic data integrity across your install base with visibility to govern IT assets
- Policy/compliance management
- Provides thorough insights into software license details
- Management of Cisco Smart Accounts
- Improved financial management support
- Renewal planning and leveraging device pricing
- Business units charged back

### Executive Reports are generated highlighting:

- Advanced notice of device end-of-life and end-of-support
- Contract data in your environment
- Decommission reporting and analytics
- Financial forecasting
- Inventory growth

### Contract Insights: Devices and dates of renewals

- **Management of Cisco Smart Accounts**
- **Improved financial management support**
- **Renewal planning and leveraging device pricing**
- **Business units charged back**

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### License Insights: Devices and dates of renewals

- **Policy/compliance management**
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