



# Hybrid Cloud for Today's Digital Business

from ePlus and VMware

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Take advantage of  
on-premises investments  
and public cloud efficiencies.

**e<sup>+</sup>**  
Where Technology  
Means More®

**vmware®**



# Customize your journey to hybrid cloud.

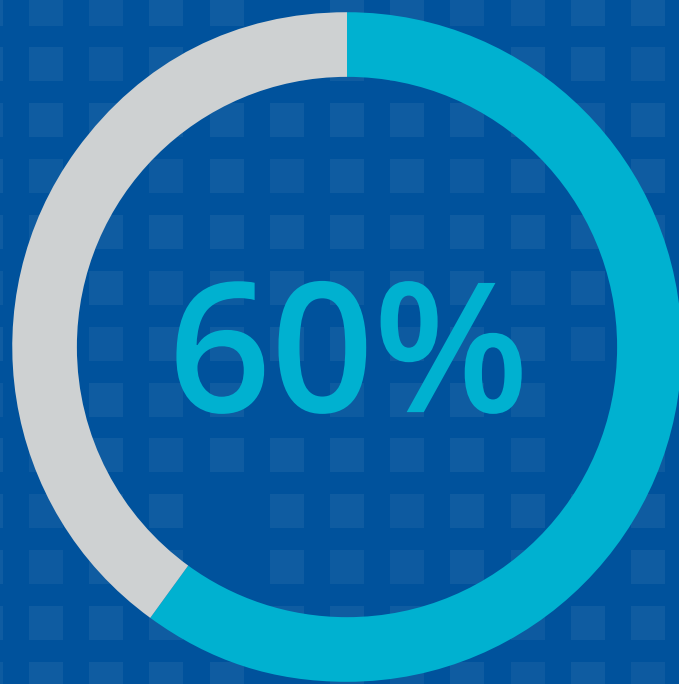
Today it's not a question of public or private cloud. It's about developing a strategy and roadmap that work for your business now and in the future. This means preventing infrastructure and operation silos while ensuring a consistent experience.



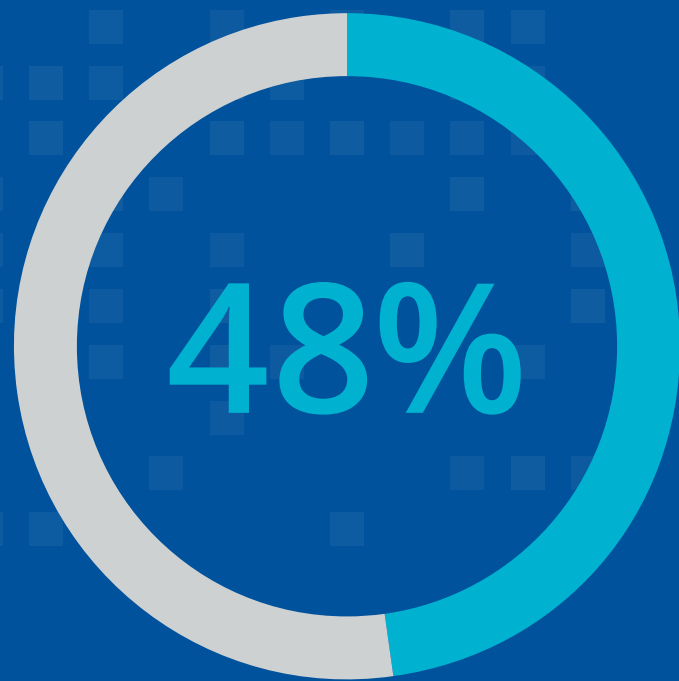
A hybrid cloud from ePlus and VMware supports the seamless movement of workloads with the freedom and flexibility to scale as your business needs evolve and optimize existing technology investments. ePlus accelerates cloud adoption and simplifies the migration and running of applications in public and private environments by leveraging VMware's ability to deliver a hybrid-cloud infrastructure—for faster deployment and faster performance.

ePlus and VMware help you prepare for *what's next* by aligning your business goals with a roadmap for *what's possible*. Our proactive teams of experts work hand in hand with you to anticipate change, eliminate surprises, and simplify complexity as technology and your business evolve.

When you're ready to combine the art of preparation with the art of the possible, we're prepared to transform your future.



60% of large enterprises  
are running workloads  
in the public cloud.



48% are using multiple  
public clouds.



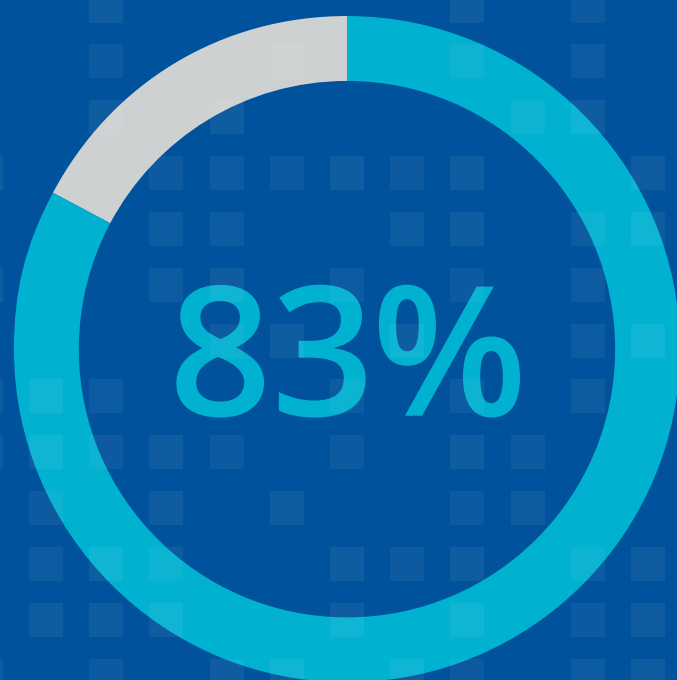


# Consistent management experience from on premises to cloud.

Consistency is key to achieving IT modernization and application migration over a hybrid cloud. True hybridity makes it possible to manage on-premises and cloud-based infrastructure in the same way, and even live migrate workloads between locations without requiring any changes.


ePlus and VMware reduce cloud complexity and deliver pervasive connectivity and security for applications and data wherever they reside so you can work confidently across clouds. By deploying VMware Cloud Foundation™, you can operate your hybrid environment with the same tools, teams, skills, policies, and standards that you use today in your data center.

The result? Simplified operations and reduced costs by managing on- and off-premises data consistently.



83% of businesses want consistent infrastructure across environments.






# Modern infrastructure for modern applications.

Whether modern applications live on premises or in the cloud, they need a unified platform for development, deployment, and operations. A consistent platform for application development ensures the integrity and security of apps and data.

ePlus and VMware deliver a platform with products and services that run in your own infrastructure or as cloud-native services. Your next-gen applications benefit from the management, security, and reliability of VMware infrastructure, letting you innovate at cloud speed.





# Quickly and confidently scale capacity.

Organizations extend their data center to the cloud for a variety of reasons, including new projects, seasonal or unplanned capacity needs, hybrid applications, expansion to a new geographical location, or deploying as-needed environments for testing, development, labs, and training. While extending the data center can help meet the needs of dynamic, evolving organizations, it can also be complex and time consuming.

A hybrid-cloud solution from ePlus and VMware can help you meet temporary, seasonal, or unplanned demand and access more capacity in minutes.




# Secure applications and hybrid-cloud control.

As organizations embrace hybrid cloud, applications are increasingly being hosted on infrastructure that is not under the control of infrastructure and security teams. Couple this with the risk of insider threats and it's no longer enough to trust that the infrastructure itself won't be compromised and that attackers won't gain direct access to data on disk. Your teams also face the reality that cloud networking and security is implemented differently across clouds, raising management cost and complexity while lowering productivity and innovation.

With a hybrid-cloud solution from ePlus and VMware, you have data security across the hybrid cloud, no matter where data moves and resides. You also gain control over global security policies across virtual networks, regions, and clouds.





# Why ePlus and VMware

ePlus develops a hybrid-cloud solution custom tailored to your business needs for a consistent, secure approach to application delivery in a multi-cloud world. You have the confidence from a partner with a proven, well-established relationship with VMware complemented by a suite of consulting and advisory services provided by our talented team of experienced engineers.

Our team of engineers designs, architects, and deploys VMware hybrid-cloud solutions to help you respond to changing business needs, support innovation, and better align spend to business requirements.



# ePlus and VMware hybrid-cloud solutions enable you to:

## **Accelerate Innovation**

- New app development
- Application
- Modernization
- Dynamic capacity needs

## **Optimize Costs**

- Cloud mandate
- Shift from CapEx to OpEx
- Application portability

## **Respond Faster to Change**

- M&A activity
- Data sovereignty, closeness to end user, new capacity
- Continuity of operations

Learn more at [eplus.com](https://eplus.com).

# Take 15 minutes to explore an ePlus and VMware hybrid-cloud solution.

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## **See how we can help.**

Connect with ePlus in a 15-minute discovery call to find out how VMware hybrid-cloud solutions support your business strategy.

[Request my discovery call](#)



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