

Department of General Services, Procurement Division
 Statewide Contract 1-24-70-19-12
 Exhibit A - Contract Pricing
 Effective Date: October 1, 2024
 Contractor: ePlus Technology, Inc.
 OEM: HPE

GROUP: CONVERGED SYSTEMS		
Sub-Category	Segment ID <small>(Contract Line Item #)</small>	Discount-Off MSRP
Hardware:	1N	35%
Software:	2N	35%
Accessories:	3N	35%
Installation Services:	4N	28%
Professional Services:	5N	28%
Warranty/Support:	6N	26%
GROUP: HYPER-CONVERGED SYSTEMS		
Sub-Category	Segment ID <small>(Contract Line Item #)</small>	Discount-Off MSRP
Hardware:	11N	35%
Software:	12N	35%
Accessories:	13N	35%
Installation Services:	14N	28%
Professional Services:	15N	28%
Warranty/Support:	16N	26%
GROUP: NETWORKING		
Sub-Category	Segment ID <small>(Contract Line Item #)</small>	Discount-Off MSRP
Hardware:	21N	35%
Software:	22N	35%
Accessories:	23N	35%
Installation Services:	24N	5%
Professional Services:	25N	5%
Warranty/Support:	26N	10%
GROUP: STORAGE		
Category - San Storage - HDD		
Sub-Category	Segment ID <small>(Contract Line Item #)</small>	Discount-Off MSRP
Hardware:	101N	35%
Software:	102N	35%
Accessories:	103N	35%
Installation Services:	104N	28%
Warranty/Support:	106N	26%
Category - San Storage - Hybrid		

Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	111N	35%
Software:	112N	35%
Accessories:	113N	35%
Installation Services:	114N	28%
Professional Services:	115N	28%
Warranty/Support:	116N	26%
Category - All-Flash Array (AFA)*		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	121N	35%
Software:	122N	35%
Accessories:	123N	35%
Installation Services:	124N	28%
Professional Services:	125N	28%
Warranty/Support:	126N	26%
Category - Tape		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	131N	35%
Software:	132N	35%
Accessories:	133N	35%
Installation Services:	134N	28%
Professional Services:	135N	28%
Warranty/Support:	136N	26%
Category - Software Defined Storage (SDS)		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	141N	35%
Software:	142N	35%
Accessories:	143N	35%
Installation Services:	144N	28%
Professional Services:	145N	28%
Warranty/Support:	146N	26%

Category - Object Storage Array (OSA)

Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	151N	35%
Software:	152N	35%
Accessories:	153N	35%
Installation Services:	154N	28%
Professional Services:	155N	28%
Warranty/Support:	156N	26%

Category - Network Attached Storage (NAS)

Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	161N	35%
Software:	162N	35%
Accessories:	163N	35%
Installation Services:	164N	28%
Professional Services:	165N	28%
Warranty/Support:	166N	26%

Category - Data Backup & Recovery

Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	171N	35%
Software:	172N	35%
Accessories:	173N	35%
Installation Services:	174N	28%
Professional Services:	175N	28%
Warranty/Support:	176N	26%

*All Flash Array (AFA) includes NVMe and Storage class memory (SCM) if available

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